# TAVISH ARORA

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Education

#### Jamnabai Narsee International School, Mumbai India;

International Baccalaureate Diploma Program, Grade 12;

# Jamnabai Narsee School, Mumbai, India;

- ICSE (Indian Council for Secondary Education), Grade 10

2023-present

2023-present 2010-2023 2010-2023

Standardised Tests

**SATs** 

**ILETS** 

**Awards** 

#### John Locke Institute Global Essay Prize

2024

I was awarded a Merit in the Economics category of the John Locke Institute's 2024 Global Essay Prize for essay "Do successful business people benefit others when making their money, when spending it, both, or neither?"

# **Hong Kong International Mathematical Olympiad**

Bronze medal

2024

#### Solar Panel Empowerment

# **Santacruz Solar Panel Initiative**

2024

- Conducted a research project on solar panel use for electricity in Santacruz, analyzing environmental and economic benefits, including cost savings, energy efficiency, and government incentives.
- Compiled findings into a comprehensive report and presented to industry professionals, showcasing strong research, data analysis, and communication skills.
- Demonstrated ability to apply economic principles, including cost-benefit analysis and externalities, to real-world sustainability initiatives

# Economics Experiences and Research

Research 2024

- Analysed consumer behaviour, focusing on how pricing strategies impact purchase decisions and brand loyalty.
- Explored the effectiveness of promotional sales tactics, including discounts and loyalty programs, in driving customer actions.
- Applied behavioural economics concepts to understand how pricing influences consumer perceptions and brand allegiance

# IB Extended Essay

2024

- Undertook as a part of IBDP
- Conducted in-depth research on the dynamics of gold demand, integrating concepts from elasticity and behavioural economics to analyse market behaviours.
- Examined the influence of cultural traditions on consumer demand for gold, particularly in contexts where gold serves both as a financial asset and a cultural symbol.
- Applied economic theories to understand how market forces and cultural practices interact to shape economic stability and social continuity.

Internships

# RMB(Rand Merchant Bank)

2024

- Mumbai, Maharastra.
- Gained exposure to daily banking operations, including customer service, account management, and financial transactions.
- Assisted in organising financial documents and supported the team with data entry and administrative tasks.
- Observed and learned about key banking processes, compliance protocols, and customer relationship management.

#### **Afro Asiatic**

2024

- Mumbai, Maharashtra
- Assisted in market research and data analysis to identify export opportunities, contributing to strategic decision-making and client outreach efforts.
- Managed client communications and coordinated logistics for international shipments, ensuring efficient operations and maintaining strong business relationships.

Collaborated with cross-functional teams to support various projects, demonstrating adaptability and effective teamwork in a fast-paced environment.

#### Competition

#### **London School of Economics**

2024

- "How does the adoption of Al technology affect differences in rates of development across nations?"

#### Marshal

2024

- "To what extent is a merger between two big firms beneficial to consumers?"

#### Extracurricular and International Affairs

# International Award for Young People, India

2021-2022

- Bronze level cleared
- Successfully completed a 6-month leadership development program emphasizing personal growth, initiative, and teamwork across multiple areas.
- Led efforts in community service, fostering social responsibility and collaboration.
- Coordinated and completed a two-day, one-night expedition, applying leadership, problem-solving, and team management skills in outdoor settings.

# **Model United Nations**

2021-present

Participated in JNMUN and IYC

# **EUMIND Exchange Program**

2021-2022

- Exchange program with students from Netherlands
- Collaborated with Dutch peers through online sessions, promoting global awareness and empathy.
- Delivered virtual presentations and participated in group discussions, showcasing public speaking and cross-cultural communication abilities

# Summer Program

# **Summer School Program in Plaksha University**

2023-2024

- First hand experience in the world of engineering
- Built a model able to read and sense the motion of any muscle in the body
- Participated in advanced courses covering cutting-edge topics in science and technology,
- Engaged in hands-on research projects, collaborating with peers and faculty to explore innovative solutions to real-world problems

# Community Outreach

# Village, Lakhaniya, India

2023-2024

Volunteer

- Helped, mentored, and taught English, Mathematics to underprivileged children in a village in Lakhaniya
- Participated in development of the village
- Organized events for the village

# Social project

2023-2024

- Built a water turbine to be used in the slums
- Using nothing but a DC generator and waste products
- Reduced the cost of electricity of slum dwellers

# Skills and Interests

#### Languages

- Fluent in English, Hindi,

# Skills

Proficient with C and Java programming languages; experienced with Microsoft Excel

# Interests

- Cricket, Football